

Growth Associate (Flexible • Commission Only)

Location: Remote

Type: Flexible, commission-based (15–25%)

About the Role

You'll help drive new business for The Brand Nest by identifying prospects, nurturing leads, and supporting deal closures. This role is ideal for someone who wants **flexible hours**, loves sales, and wants to grow with a fast-moving marketing startup.

What You'll Do

- Run outreach across LinkedIn, email, and partner networks
- Qualify leads and understand client needs
- Support discovery calls and proposal creation
- Manage pipeline updates and communication
- Work asynchronously with autonomy

What You Need

- Strong communication and persuasion skills
- Experience in sales or BD (preferred)
- Ability to work flexibly and remotely
- Self-driven mindset with ownership

Compensation

- **15–25% commission per client closed**
- **+5% retention bonus** after 3 months
- Fully flexible work schedule